

MANAGEMENT VS. LEADERSHIP: BUILDING YOUR COMPANY WITH PURPOSE AND VISION

Scott Mullins

Owner Legacy Restoration



Legacy History



Why are YOU here?



What is Culture?

"Organizational culture defines a jointly shared description of an organization from within." — Bruce Perron

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Leadership | What Is Organizational Cult...

"Culture is how organizations 'do things'." — Robbie Katanga

Leadership

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What Is Organizational Culture? And Why Should We Care?

by Michael D. Watkins

May 15, 2013

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If you want to provoke a vigorous debate, start a conversation on organizational culture. While there is universal agreement that (1) it exists, and (2) that it plays a crucial role in shaping behavior in organizations, there is little consensus on what organizational culture actually is, never mind how it influences behavior and whether it is "Organizational culture is the sum of values and rituals which serve as 'glue' to integrate the members of the organization." — Richard Perrin

"In large part, culture is a product of compensation." — Alec Haverstick

"Organizational culture is civilization in the workplace." — Alan Adler

> "Culture is the organization's immune system." — Michael Watkins



Defining Culture

Culture is a group of people that share a set of values, standards, and norms for behavior.



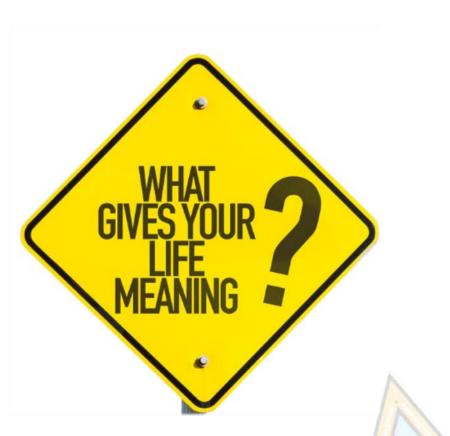


$\underline{WHY} > WHAT > HOW$

Purpose Statement

The Purpose Statement:

- Must Be Larger Than The Organization
- Improve The Quality Of Life



The Purpose Statement generates resiliency.



WHY > WHAT > HOW

Mission/Vision Statement

- Mission Statement = Short Term
- Vision Statement = Long Term
- The ultimate objective of the organization
- Destination point of the organization
- Where are we going, how are we getting there, will you take care of me along the way.





WHY > WHAT > <u>HOW</u>

Values



Values are where culture is created.

- Do Our Best
- Continuous Growth Or Improvement
- Embracing Obstacles As Opportunities
- Engagement, Teamwork & Unity
- Contribute To The Communities We Serve

Who is the primary beneficiaries to these values? 1.The Employee

2.The Environment

Values



If 70-80% align on these values the organization thrives and grows.

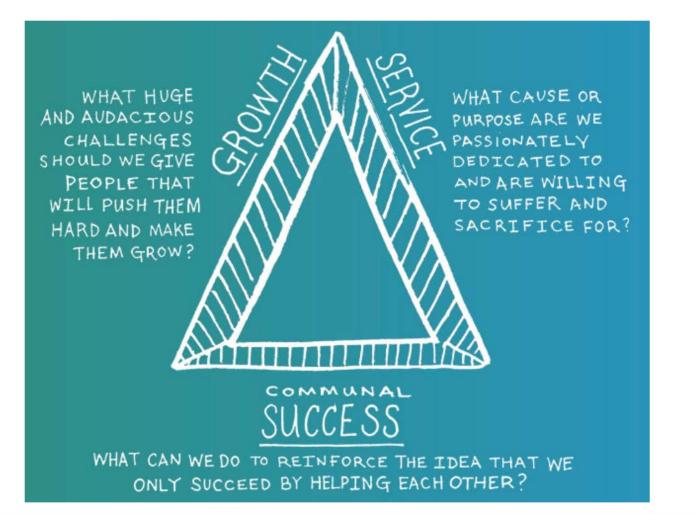
WE WIN!

Management (Telling)

Leadership (Teaching)

BEST of SUCCESS

Building a Culture of Engaged Leaders



BEST

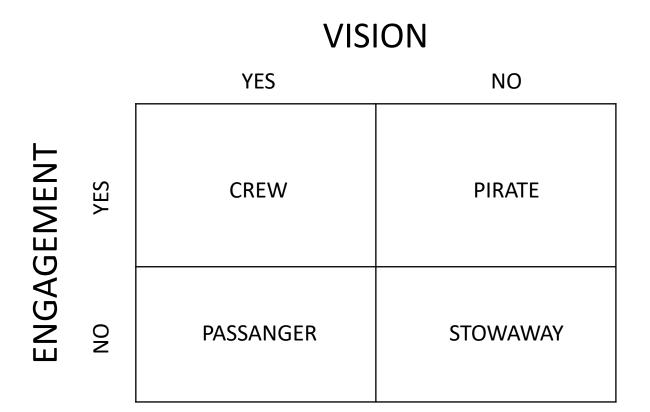
SUCCESS

Leadership



- Teaching
- Multiply and Replicate
- Requires Discipline
- Growth Happens Why Is This Important?
 - For You
 - For Others

Leadership Development



Why are YOU here?



Why is growth important



- It is important to you
- It is important to others
 - It enables you to serve others.
 - Give to others

Why are YOU here?



You are important. We are important. We put roofs on homes. We protect peoples' lives. We protect everything they own. We protect everything they love.



